

Message Text

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PAGE 01 STOCKH 05259 220811Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----123263 220813Z /13

R 211548Z DEC 77
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 2600
AMCONSUL GOTEBOG POUCH

UNCLAS STOCKHOLM 5259

E.O. 11652: N/A
TAGS: BDIS, SW
SUBJECT: TRADE COMPLAINT: AB HEINEX VS. AMETEK

1. WE HAVE BEEN CONTACTED BY AB HEINEX, A LAUNDRY AND DRY
CLEANING EQUIPMENT SUPPLIER FROM MALMO, REGARDING A
PROBLEM THEY HAVE WITH AMETEK OF EAST MOLINE, IL.

QIK HEINEX CLAIMS TO HAVE SOLD 3 \$100 THOUSAND
AMETEK LAUNDRY MACHINES TO THE LARGEST PRIVATE OWNEJ
LAUNDRY IN SWEDEN, AND TO THE CITY OF GOTEBOG AND
THE COUNTY COUNCIL OF GOTEBOG DURING THE PERIOD
1972-1975. HEINEX CLAIMS THAT BEGINNING IN AUGUST 1977
THEY HAVE BEEN UNABLE TO OBTAIN SPARE PARTS
FOR THESE MACHINES AND THAT WHILE ALL THREE
MACHINES CONTINUE TO RUN, IT IS SIMPLY A MATTER OF
TIME BEFORE THEY BREAK DOWN, AND HEINEX WILL BE UNABLE
TO SERVICE THREE OF THEIR PRINCIPAL CUSTOMERS.

3. HEINEX CLAIMS TO HAVE BEEN INFORMED BY LETTER
ON JUNE 23 THAT AMETIK WAS MOVING ITS SPARE
PARTS DIVISION TO GREAT PRAIRIE, TEXAS, AND
AGAIN ON AUGUST 30 THAT DELIVERY OF SPARE
PARTS WOULD BE DELAYED BY 60 DAYS DUE TO THE
MOVE. SINCE THAT TIME THEY SAY THEY HAVE
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NOT RECEIVED ANY RESPONSES TO THEIR NUMEROUS
TELEXES AND LETTERS. HEINEX UNDERSTANDS THAT
AMETEK HAS DISCONTINUED THE MANUFACTURE OF ITS
CONTRA-FLO MACHINES, THE MODELS PURCHASED BY
THE THREE CUSTOMERS MENTIONED ABOVE.

4. SINCE THE SUPPLY OF SPARES IS ESSENTIAL TO

HEINEX TO MAINTAIN ITS CORPORATE REPUTATION,
AND TO THE THREE CUSTOMERS WHO HAVE MADE
SUBSTANTIAL INVESTMENTS IN AMERICAN EQUIPMENT,
WE SHOULD APPRECIATE IT IF THE DEPARTMENT AND/
OR THE DISTRICT OFFICES IN CHICAGO AND DALLAS
COULD ESTABLISH THE VALIDITY HEINEX'S CONTENTIONS,
AND IF VALID URGE AMTEK TO CONTINUE TO MEET
THE SPARE PARTS NEEDS OF ITS SWEDISH CUSTOMERS.
KENNEDY-MINOTT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: STOCKHOLM
Handling Restrictions: n/a
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Review Exemptions: n/a
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Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 151548
Secure: OPEN
Status: NATIVE
Subject: TRADE COMPLAINT: AB HEINEX VS. AMETEK
TAGS: BDIS, SW
To: COM
Type: TE
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